

ATTACHMENT C

Value-Added Products / Services Price Sheet (12/04)

The following is Hewlett Packard's value-added products and services for the State of ND standard specifications term contract:

Provider, in addition to those products/services included in the base equipment purchase, proposes the following Value-Added products and services.

<u>Service Description</u>	<u>Charge/unit of measure</u>	<u>Minimum Quantity</u>
Imaging Services:		
Base Image	<u>\$15.00/unit</u>	<u>N/A</u>
Additional Applications (per each)	<u>\$7.00 per application /unit</u>	<u>N/A</u>
<Other Provider options>	<u>see below</u>	<u>N/A</u>
Image Modification and Loading*	<u>\$20.00 per unit</u>	<u>N/A</u>
Image Design and Loading*	<u>\$25.00 per unit</u>	<u>N/A</u>
Cross-Platform Image Design and Loading*	<u>\$25.00 per unit</u>	<u>N/A</u>
Image Consultancy and Support*	<u>\$150.00/hr (quotation required)</u>	<u>N/A</u>
Application Loading*	<u>\$7.00 per application per unit</u>	<u>N/A</u>
Application Suite Loading*	<u>\$12.00 per application suite/unit</u>	<u>N/A</u>
 Asset Tagging**:		
<u>Desktops/Notebooks</u>		
Create Electronic Asset Tag	<u>\$9.00/tag</u>	<u>N/A</u>
Affix Customer Supplied Asset Tag	<u>\$5.00/tag</u>	<u>N/A</u>
Create & Affix Standard Physical Asset Tag	<u>\$9.00/tag</u>	<u>N/A</u>
Create & Affix Custom Physical Asset Tag/Misc.	<u>\$15.00/tag</u>	<u>N/A</u>
 <u>Monitors/Printers</u>		
Affix tag supplied by State of North Dakota	<u>\$5.00/tag</u>	<u>N/A</u>
 Hardware Support:		
<u>Desktop</u>		
4th-year warranty option	<u>\$59.00/unit</u>	<u>N/A</u>
<Spare equipment pool options>	<u>No Charge</u>	<u></u>
<Other Provider options>	<u>\$113.00/unit</u>	<u>N/A</u>
 <u>Laptop</u>		
4th-year warranty option	<u>\$174.00/unit</u>	<u>N/A</u>
<Spare equipment pool options>	<u>No Charge</u>	<u></u>
<Other Provider options>	<u>listed below</u>	<u>N/A</u>
 3yr, 9x5xnbnd on-site with off-site		
Accidental Damage Protection	<u>\$258.00/unit</u>	<u>N/A</u>
4yr, 9x5xnbnd on-site with off-site		
Accidental Damage Protection	<u>\$332.00/unit</u>	<u>N/A</u>

*As described in Tab 9, section 5.07.A.1.

**These tags are typically bar-coded and can contain information specific to the State including company name, location, user name, and help desk number.

HP can print “standard labels” with the asset number and barcode, or if preferred, HP can use labels from a format supplied by the State. Alternatively, the State can supply HP with ready asset tag labels, and HP can apply the label to the unit during the manufacturing process. Asset codes can be specified and generated by HP or included on tags supplied by the State.

All tag information is captured as product ships out the door and can be included on the State’s invoices and procurement reporting. In addition, a duplicate of the asset tag can be placed on shipping cartons.

Tags are placed on each asset according to visual directions provided with the configuration instructions. Configuration instructions are stored on HP’s National Production Network, and must be referenced by the bench technician in order to complete the configuration. These visual directions may be included as photographs or as diagrams with the instructions.